

Subject: Tariff pricing update

Dear Valued Customer,

The past few weeks have brought about rapidly changing policies regarding tariffs. Tariffs went into effect March 4, 2025. As currently written, these tariffs will impact the cost of our supply chain. While we continuously strive to manage costs through efficient labor and material productivity programs, we cannot absorb additional supply chain costs associated with raw material delivery.

We understand the challenges this presents, and we are working diligently to limit our customers' exposure. The list below covers the products affected by the tariffs and the surcharge that will be added to your quote and/or invoice. Please note, tariff amounts, terms, conditions, and timeline are subject to change due to the current dynamic environment.

Description	Net Add (Tariff)	UOM
BTS Closers	\$ 25.58	EA
RTS Closers	\$ 10.15	EA
2.5" DRS Rails	\$ 16.17	EA
3.62" & 4" DRS Rails	\$ 11.50	EA
6" DRS Rail	\$ 20.66	EA
10" DRS Rail	\$ 30.10	EA
Headers	\$ 13.71	EA
Lock Housings	\$ 9.23	EA
GP Panics	\$ 242.93	EA
Patch Fittings	\$ 4.74	EA
Pulls (LLP)	\$ 76.88	EA
Pulls	\$ 30.75	EA
Stock Pulls	\$ 10.27	EA
Inline Sliding	\$ 123.00	EA
Sliding Stacking	Reflected in Quote	N/A
Office Systems	Reflected in Quote	N/A
U-channel	\$ 0.37	FT
2.5" Dri-Fit Sidelite	\$ 1.57	FT
3.62"/4" Dri-Fit Sidelite	\$ 1.75	FT
6"Dri-Fit Sidelite	\$ 1.97	FT
10" Dri-Fit Sidelite	\$ 2.52	FT

If the tariff policy remains in effect, **beginning March 19, 2025, all new quotes will be issued reflecting the tariff surcharge.** If future policy updates modify or eliminate this



tariff, we will reassess the surcharge at the time of shipment to ensure fair pricing for our customers.

We remain committed to navigating this situation with your best interests in mind and will continue to keep you informed. If you have any questions or need assistance, please reach out to your account representative.

Thank you,

Curtis Massey

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